

360° of Revenue Cycle Management



**You are
the Center of
Our Universe!**

Account
Reconciliation

Insurance
Verification
Technology

Appointment
Text
Reminders

Patient
Balances
and
Collections

Visit
Auto-Capture
via EHR

Payment
Posting
(ERA)

Claim
Scrubbing

Tracking /
Denial
Management

Claims
Re-Verified

Pre-Submission
Triple
Checks

MedicsRCM **has a proven track record of dramatically increasing our clients' revenue** with an ability to **optimize claims** ensuring every **maximized dollar** for every visit. We begin with new patient intake and go through any appeals processes culminating in payment postings to achieve zero balance patient accounts.

We don't rely on traditional metrics such as **Key Performance Indicators** (KPI's) which are great, but which don't provide a full "rev cycle" picture.

To **truly** manage the rev cycle process it's **Key Cost Indicators** (KCI's) that need to be reviewed and managed!

MedicsRCM uses KCIs incorporating infrastructure, compliance, credentialing, and more. We go way beyond the ordinary which is why we typically increase our clients' revenue by **20%-30%**.

MedicsRCM's 360° of Revenue Cycle Management

How we Optimize your Claims for Maximized Reimbursement!



In addition to our 360° of RCM services, MedicsRCM continually audits our clients' claims to ensure they're being submitted at maximum reimbursement value. It's difficult to do this on the practice level with thousands of combinations of codes and payers, but it's something in which MedicsRCM specializes. Our claims include HCFA, UB, workers compensation and no-fault.

And, our system's proprietary IntelliClaims™ capability "remembers" why claims have been denied or rejected based on payer. The MedicsRCM team advises clients on better, alternative codes to use going forward reducing repetitive denials.

Verifications

MedicsRCM performs eligibility checks* 4 days** prior to each appointment ensuring there's enough time for any issues to be resolved

Reminders

MedicsSMS™ texts are transmitted to patients about upcoming appointments which are confirmed / canceled through the texts*

E-Encounters

With our Medics EHR **or with your EHR** interfaced to MedicsRCM for instantaneous transfer of procedures / diagnoses for quick billing

Scrubbing

Your claims are passed through an initial scrubbing filter to ensure they'll be to the payer's liking

Re-Verification

Once scrubbed, MedicsRCM performs another verification just to be sure there weren't any changes in the past 4 days**

*through appointments as entered by clients on the Medics scheduler.

**business days

MedicsRCM's 360° of Revenue Cycle Management

How we Optimize your Claims for Maximized Reimbursement!



MedicsRCM provides its 360° of RCM to enterprise / networked organizations, multi and single location group practices, and is excellent for any specialty including anesthesiology, behavioral health / addiction medicine, laboratories, and radiology. In fact, MedicsRCM is ideal for multi-specialty scenarios. We support multiple tax IDs as needed by our clients, or a single tax ID.

See the next page for additional services MedicsRCM clients take advantage of, most being at no extra cost!

Review

MedicsRCM makes one final review to ensure each and every claim is as clean as it can be just before submitting them

Tracking and Denials

Claims are tracked in real time in each payer's queue to make sure they're not languishing unworked; denials are edited / resubmitted within 3 days**

ERAs

MedicsRCM posts your EOBs electronically for accurate and virtually immediate reconciliation of payer balances, cascading until final payer has paid if more than one

Patients

MedicsRCM processes statements to patients which can include online payments; patients contact MedicsRCM with statement questions; MedicsRCM handles collections

Account Culmination

Each and every claim submitted by MedicsRCM is reconciled to a zero balance between payer and patient payments, or with any client-approved small balance write offs

MedicsRCM Added Advantages


MedicsRCM clients can “tap into” a number of powerful extras, most of which are at no extra cost:

- Clients enjoy secure, transparent cloud access to **all** of their data 24 x 7 x 365
- Clients are **trained** on using our Medics software in order to take full advantage of all of its features and capabilities, including at **no additional cost**:
 - The **Medics EHR** which is certified for **Stage 2 MU**, excellent for **multiple specialties**, and which has the built-in **MACRA dashboard**
 - **Medics FlowText™** for making the Medics EHR **voice navigable**
voice-to-text-to data entry **as reports are transcribed** (requires Dragon Medical™)
 - Clients can also use **their own EHRs** interfaced to MedicsRCM
 - The **Medics Scheduler** for appointments and workflow
 - **Medics reports** and **analytics** for clients who want to compile / view their own on-demand reports in addition to those provided regularly by MedicsRCM
 - **Attorney management** as needed for workers compensation / no-fault / accident patients
 - **Purchasable products** and **non-medical services** for organizations, groups and practices in need of:
 - Sales tax** calculations based on location of sale or service
 - Inventory** management
 - Payments by **gift cards** and **coupons**
- Optional automation that can be added as needed:
 - **Acuant™** for easy and accurate **scan-entry** of demographics / insurance information via **drivers' licenses** and **insurance ID cards**
 - **Caresync™** as the leading compliance resource for Medicare's **Comprehensive Care Management (CCM)** initiative
 - **MedicScan™** for attaching images to patients' records for quick retrieval and comparisons
 - **TSYS™** for integrated **credit and debit card** payments

MedicsRCM represents a powerful combination of **services and features** on which our clients rely to produce maximized revenue and efficiencies.

Contact us to schedule a no-cost **personalized assessment** on how we can help increase *your* revenue by 20%-30% (or more).

Advanced Technology. Simple Solutions.™

 **Advanced Data Systems RCM**
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